



SENIOR FINANCIAL ANALYST

<u>Company:</u>	Thomas, Large & Singer Inc.
<u>Location:</u>	Markham, Ontario
<u>Industries:</u>	Consumer Packaged Goods, Logistics, Distribution, Private Label
<u>Job Type:</u>	Full Time
<u>Years of Experience:</u>	4+ Years
<u>Education Level:</u>	University or College

Job description:

Thomas, Large & Singer Inc. is a leading provider of comprehensive value chain solutions to leading consumer packaged goods brands in the Canadian market as well as sales services to branded and private label.

We are seeking a **Senior Financial Analyst** to join our team full time. Reporting directly to the Director, Financial Reporting, the Senior Financial Analyst will work closely with our internal sales and finance teams as well as external sales broker, with a core focus on our Perfetti Van Melle account.

Responsibilities include:

- Oversee the final review of data in the Trade Promotion Management System. This includes, but not limited to, reviewing for unusual spend, promotions being built correctly, forecast is entered as base vs incremental.
- Review and monitor overall spend in relation to accrual to ensure funds are not overspent
- Assist the Sales Management team to maximize trade spending effectiveness and efficiencies by observing lift factors, spending trends, return on investments and other post promotion analysis.
- Attend meetings held by the Sales Management team to review trade spend, risk and opportunities at major accounts, deduction issues
- Monitor inventory and raise any financial impact
- Monitor sales forecast accuracy
- Lead financial modelling of potential promotional activities, analyze the impact of new business proposals and other ad hoc analysis as required
- Provide relevant analytics to help monitor all aspects of the business
- Enhancing internal processes to enable fast and higher-quality decision making for Senior Leaders

Qualifications:

- 4+ years of Financial Analyst experience in a CPG organization
- Knowledge of trade spend
- Understanding of accounting and finance practices with good business acumen
- Advanced Excel
- Strong communication skills with the ability to communicate effectively across cross functional teams
- 'Stakeholder' and 'Ownership' mentality is a must; you must feel that you are a major stakeholder in the business and 'own' the results (alongside your counterparts)
- Natural collaboration skills and ability to build relationships and manage conflict

What's In It For You...

- **Great team** dynamic and tight knit company culture. One of the most important factors in choosing your next role is the people you work with and our people are AWESOME!
- **Flexible work environment.** Ability to work from home 2 days per week.
- **Competitive compensation package** (salary & bonus). We get it – money isn't everything, but it's still a very important factor.
- **Benefits** – Health & Dental, Life Insurance, Disability Insurance, Parameds – Massage!
- **Pension Matching** (after 1 year – employees put in 5% and TLS matches with 5%)
- **Tuition and professional fees** reimbursement.
- **Summer Hours Program** – who doesn't want to leave early on Fridays to spend more time with friends and family while the sun is shining.

Interested candidates may apply with their resume and salary expectations to HR@tlscanada.com

We thank all applicants for their interest, however, only those selected for an interview will be contacted.

Thomas, Large & Singer welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

About Thomas, Large & Singer Inc.:

Thomas, Large and Singer Inc. provides Canada wide consolidated distribution services to many leading brands. Combined logistics allows these brands to take advantage of TLS' warehousing and freight synergies while the brand owner maintains control of their pricing, sales and trade marketing plans. TLS' proprietary IT systems allow each brand owner real time control of their strategies in the Canadian market. TLS also provides sales brokerage services to companies wishing to supply private label products to Canada's retail grocery chains as well as industrial ingredient sales to relevant industrial manufacturers. TLS has been servicing the needs of the Canadian consumer for over 100 years.

To find out more, please go to our website www.tlscanada.com